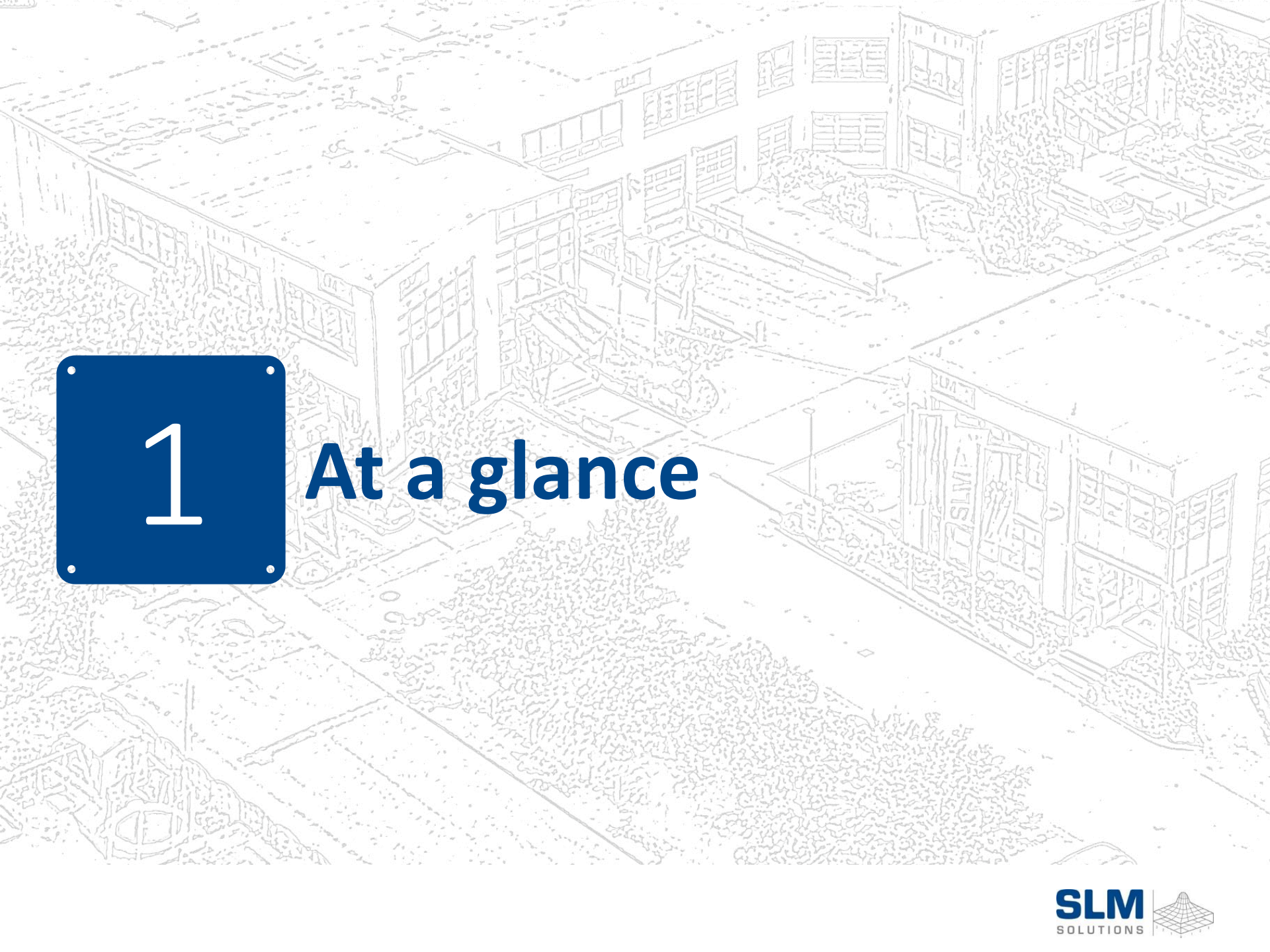


**9M 2016
Presentation**

○ GE takeover attempt now lies behind SLM Solutions

- GE's takeover attempt **lapsed on 24/10/2016** as the minimum acceptance threshold of 75 % of SLM shares outstanding was not reached.
- SLM Solutions Group is aware of its strengths and will be an important industry player in the future, due to its **cutting-edge multi-laser technology**.
- The company transactions executed and envisaged by GE will very likely lead to some **movements in the market** that represent even some opportunities for SLM Solutions.
- **SLM is prepared to take advantage of these opportunities.**



1

At a glance

○ Overview 9M/2016

- **9M/2016 revenue growth** of 42.7 % to EUR 48.4 mn (9M/2015: EUR 33.9 mn), beats global Additive Manufacturing market CAGR 2013-2015 of 31.5 %¹⁾, in spite of a decrease by 5.8 % to EUR 14.9 mn in Q3/16 (Q3/15: 15.8 mn)
- **9M/16 new order unit intake** rises by 31.3 % to 84 machines (9M/2015: 64), y-o-y growth in value terms of 17.4 % to EUR 49.0 mn (9M/2015: EUR 41.8 mn), Q3/16 order intake + 16.7 % in machines and + 39.7 % in value
- **Adjusted EBITDA²⁾** margin of -4.0 % in 9M/2016 (9M/2015: 1.5 %), mainly due to lower average order value in H1/2016
- **Management targets for full year 2016** still achievable, highly dependent on Q4/2016 performance (as in previous years) which might be impacted by recent developments
- **Mid-term outlook** will be revised by management in early 2017

1) Source: Wohlers Associates 2016

2) adjusted for Retention Bonus and transaction costs in 9M/2016; adjusted for Retention Bonus in 9M/2015

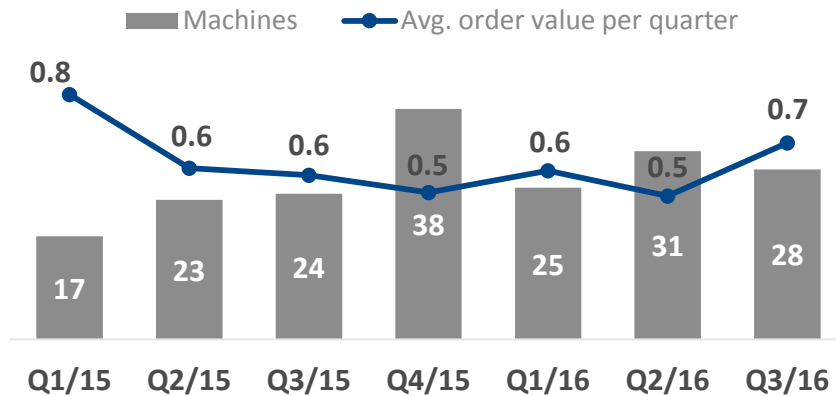


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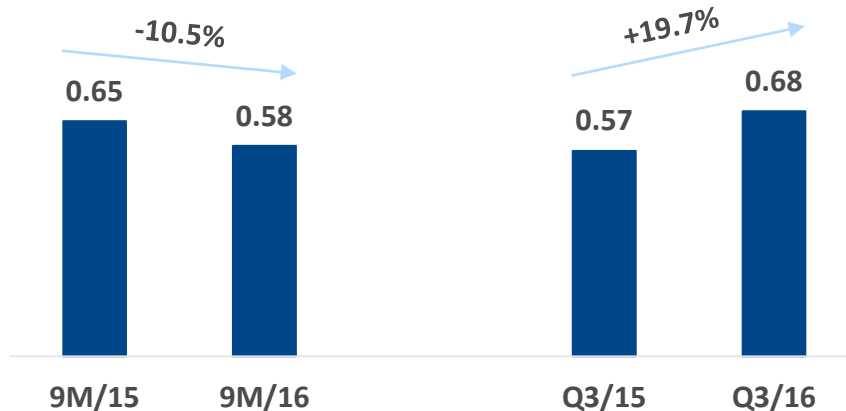
Financial Highlights

○ Order value picks up in Q3/16

Per-quarter order entry (machines) and average order value (EUR mn)



Average order value (EUR mn)

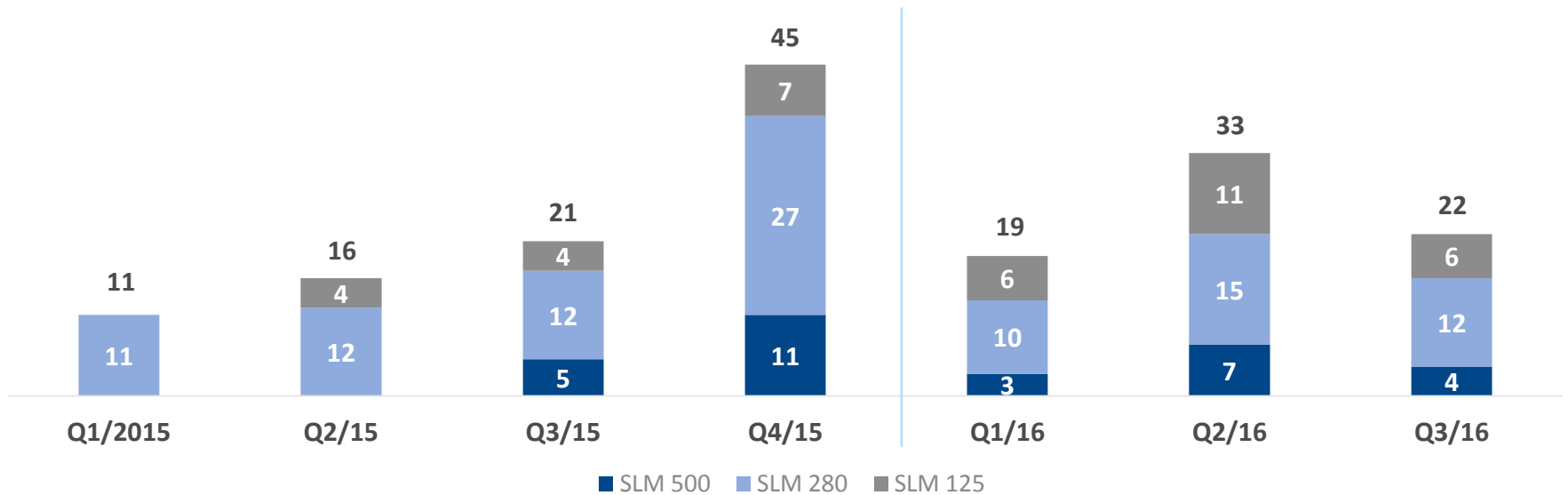


- SLM Solutions received orders for **28 machines in Q3/16** (Q3/15: 24)
- Thereof **67.9 % multi-laser machines** (Q3/15: 50.0 %)
- **Average order value in Q3/16 up to EUR 0.68 mn** (Q3/15: EUR 0.57 mn)
- **In Q3/16 highest average order value recorded since Q1/15**

- 9M/16 average order value figure reflects a **lower average order value in H1/16** due to shift in mix of ordered machines and uncommon sale of demo machines at a discount

○ Q3/16 sales figures reflect valuable mix

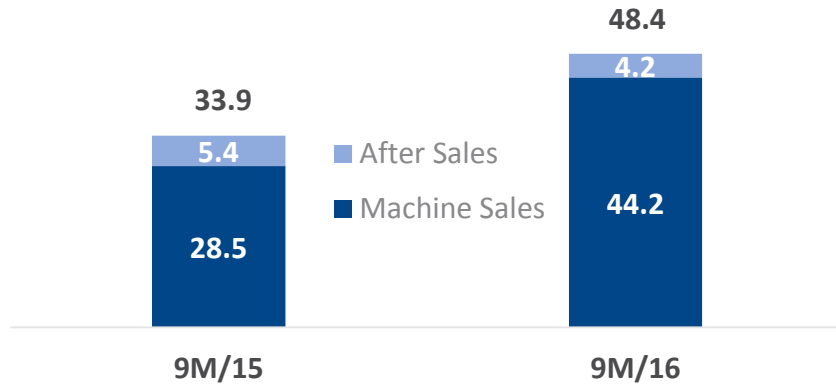
(machines)



- New version of SLM 500 HL picks up speed
- Multi-laser technology as a USP

○ “Machine Sales” business increases by 55.1 % in 9M/16

Consolidated revenue (by segments; EUR mn)

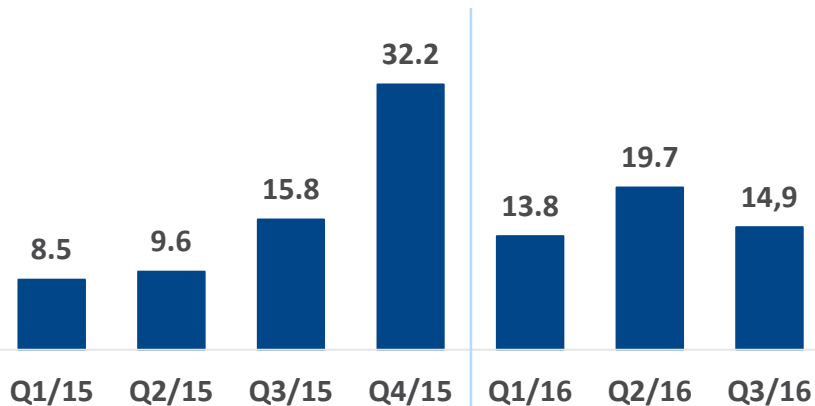


- **91.3 % of 9M/16 revenues were generated by machine sales** (including sale of machines and accessories)
- **8.7 % of 9M/16 revenues were generated by after sales** (including service revenue, replacement parts sales and merchandise sales), down from 16.0 %
- After sales business with further **growth potential**

○ High dependency on 4th quarter – outlook remains optimistic

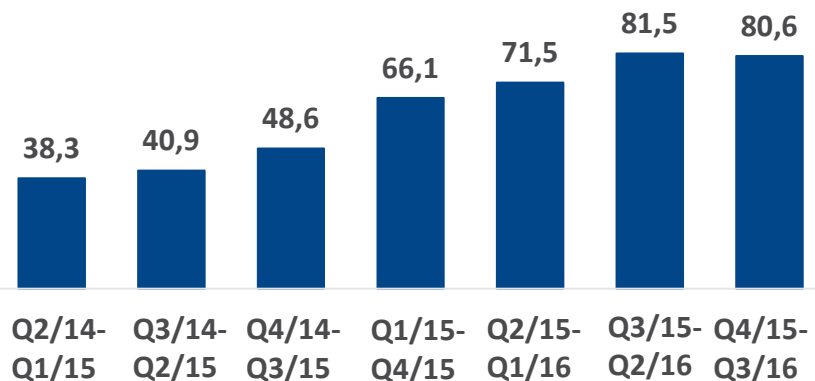
Revenue development (EUR mn)

■ Q3 2016 revenue down 5.8 % y-o-y



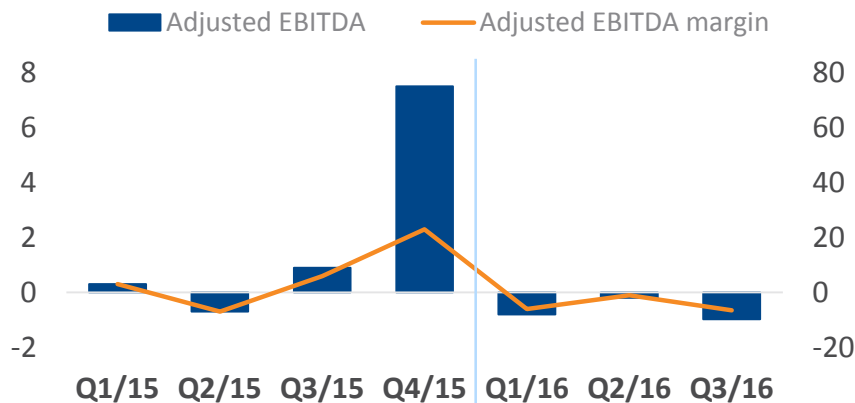
Revenue of the last twelve months (EUR mn)

■ Rolling observation of a full year period more meaningful: cumulative sales revenues for twelve months as of the 30 September 2016 (LTM) reporting date amount to EUR 80.6 mn



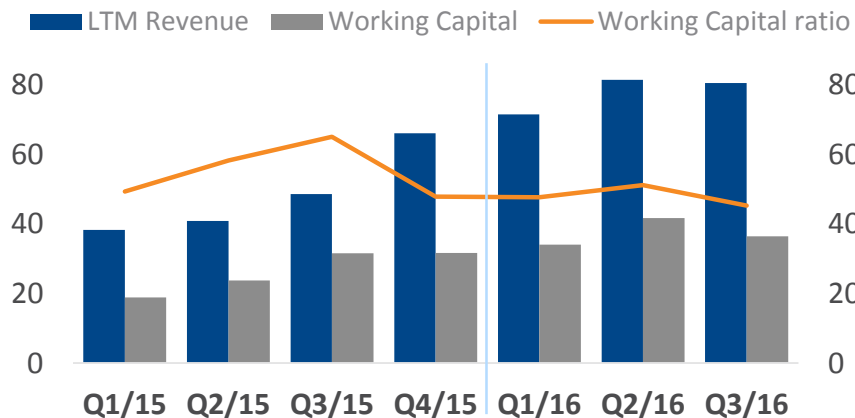
Historic adjusted EBITDA and Working Capital

Adjusted EBITDA (EUR mn / %)



- Adjusted EBITDA margin (LTM) at 6.9%
- Adjusted EBITDA 9M/2016 significantly influenced by sale of used machines at a discount
- Higher personnel cost ratio (more FTE) but lower cost of materials ratio (increased efficiency) in 9M/16

Working Capital (EUR mn / % of LTM revenue)



- Working Capital as of Sep. 30, 2016 of EUR 36.5 mn, up 7.1 % from Dec. 31, 2015 (EUR 31.7 mn) with a decrease in receivables and an increase in inventory
- Decrease in Working Capital intensity by 19.8 pts. y-o-y to 45.3 % (Q3/15: 65.1 %)



3

Strategic Outlook

- Well-positioned for further growth on an independent basis

“Key to growth”

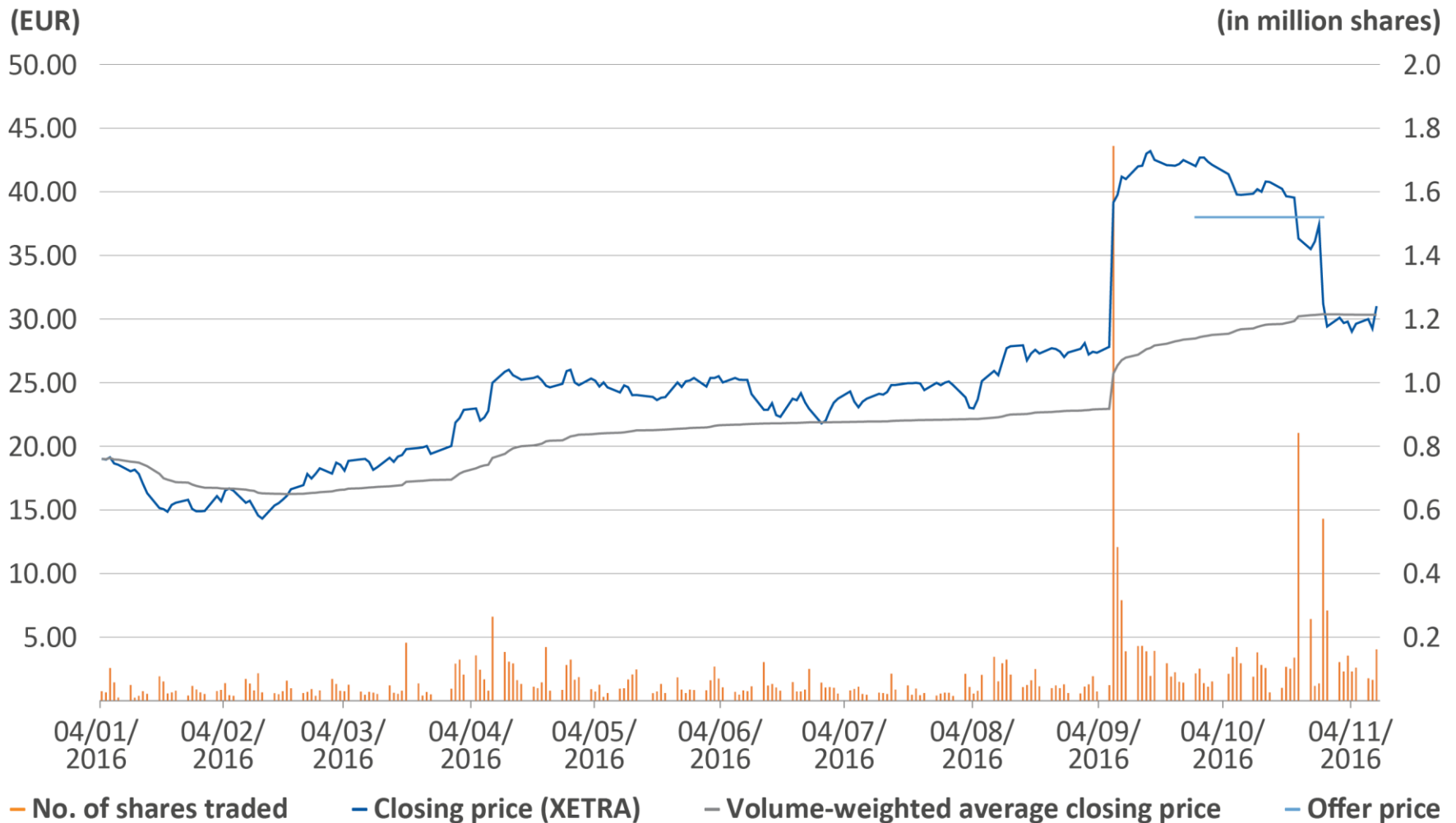


○ Management outlook 2016

- Revenues expected in a **range of EUR 85.0 mn to EUR 90.0 mn, highly depending on Q4**
- Product mix will include **more production-oriented machines**, but also more SLM 125^{HL} machines for new customers
- **Adjusted EBITDA margin expected to improve**
- Cost ratios depend highly on revenues achieved – **economies of scale**
- Update on mid-term outlook to follow **early 2017**

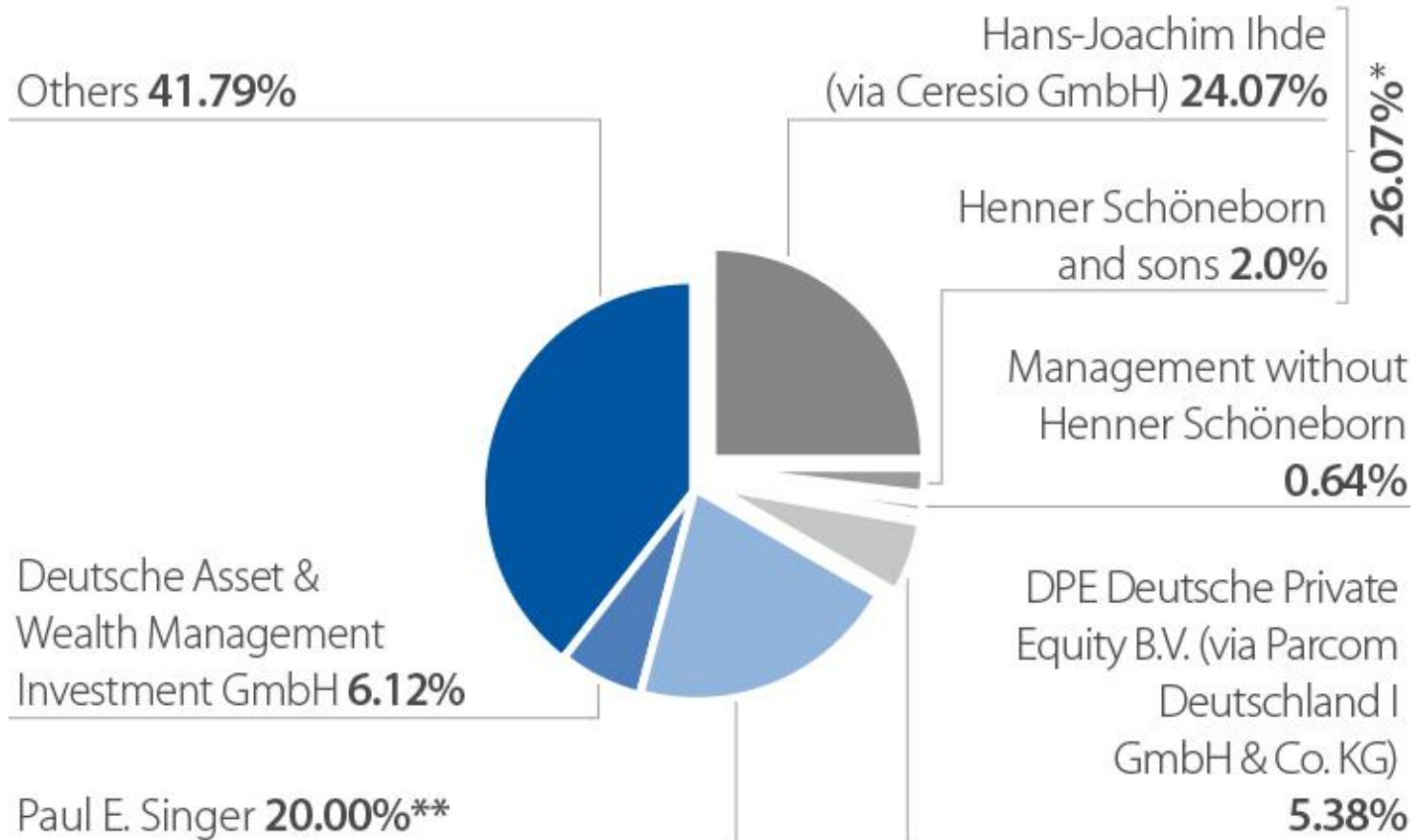


Development of our share price since GE's announcement on Sept. 6



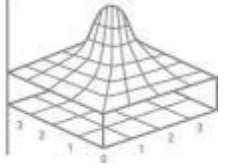
Source: Thomson Reuters

○ Shareholder Structure



* Pooling agreement: joint pursuit of interests pursuant to Section 22 (2) WpHG

** Voting rights are attributed to Mr. Singer by subsidiary Cornwall GmbH & Co. KG (20.0002%).



Q&A



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