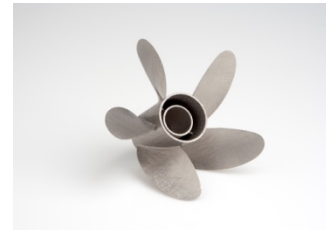
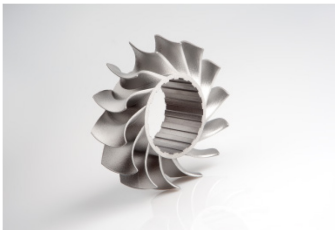
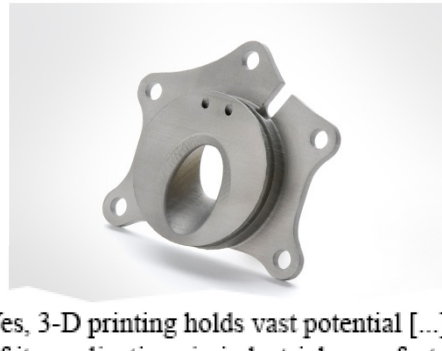


SLM Solutions – a leader in metal based 3D printing



Investors presentation on the 9M Figures 2014

Direct part manufacturing: metal based 3D printing is for industrial applications



“Yes, 3-D printing holds vast potential [...] that's because of its applications in industrial manufacturing.” **BARRON'S**

Clear growth strategy focused on three initiatives

1

Strengthening of sales force and services network

- Develop a global platform with local presence
- Novi, USA: tripled sales force and engineer staff, new showroom facility
- New hires Singapore: 3 Research Engineers, 1 Field Service Engineer, 1 Application Engineer
- Sales office in Singapore established

2

Develop consumables business

- Develop metal powder business by adding manufacturing capabilities through acquisitions or partnerships

3

Continued focus on R&D

- Increase efficiency
- Improve robustness and reliability
- Reduce total operating risk for customers
- Collaboration agreement with University of Singapore (NTU) signed

SLM Solutions – Recent developments



October 9, 2014	Sales and service expert Andreas Frahm newly joins operating subsidiary's management team
October 6, 2014	New order intake of 36 machines till 30 September (previous year: 14 machines)
August 28, 2014	Strong growth in Q2 2014
July 28, 2014	SLM Solutions Group AG expands Asia business
July 28, 2014	Industry expert Henner Schoeneborn joins SLM Solutions Group AG Management Board
July 2, 2014	New order intake in H1 2014 underpins positive expectations
June 2, 2014	IPO greenshoe option exercised early

(a) Representing Fockele & Schwarze

(b) Based on IFRS segment reporting for SLM segment; Margin in 2013; CAGR for 2011 to 2013 period

9M/14: Expansion in North America



- SLM Solutions NA, Inc. has relocated to a modern 7,170 square foot facility and showroom space (more than doubled capacity from old 3,000 square foot office)
- Currently employed sales and marketing staff of 5, technical staff of 2 in Novi, Michigan
- Total number of SLM staff grew to 137 as of September 30, 2014 (September 30, 2013: 79)



German engineering with a global reach and high growth expectations

Key products



SLM 125^{HL}

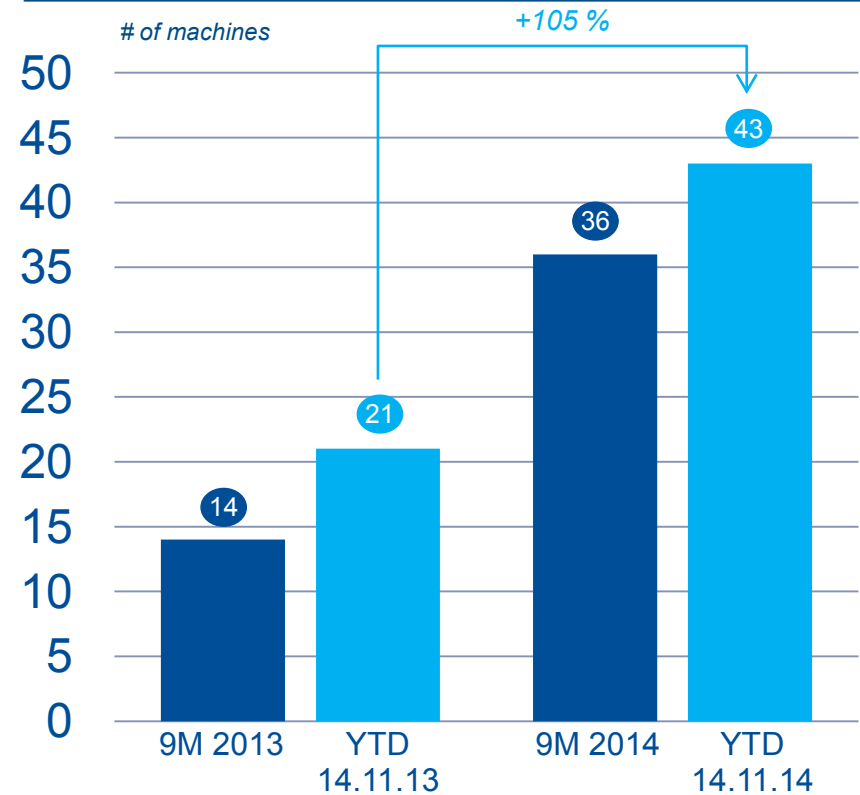


SLM 280^{HL}



SLM 500^{HL}

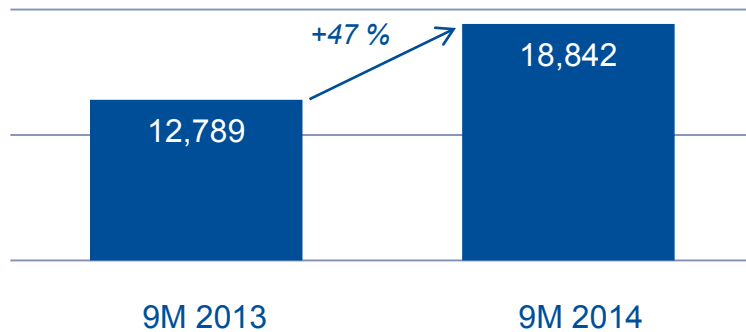
Order intake



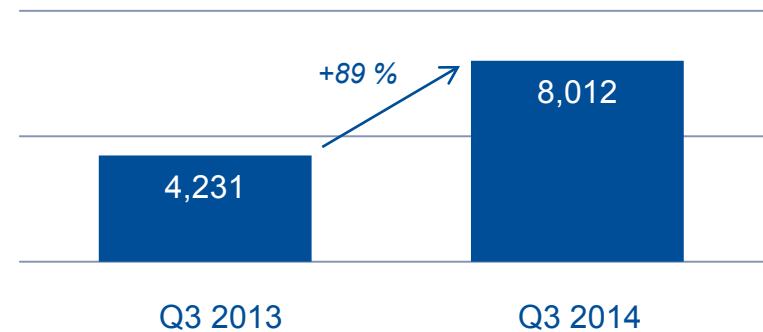
- High order entry supports growth plans for 2014
- Given the trend during the year to date, new order intake in 2014 fiscal year should amount to the upper end of the targeted range of 40 to 50 machines.
- Better indication for operating growth than quarterly revenues

Convincing growth story delivered

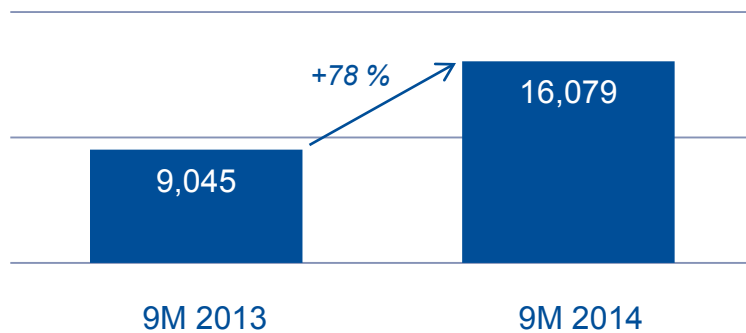
Group revenues 9M (in TEUR)



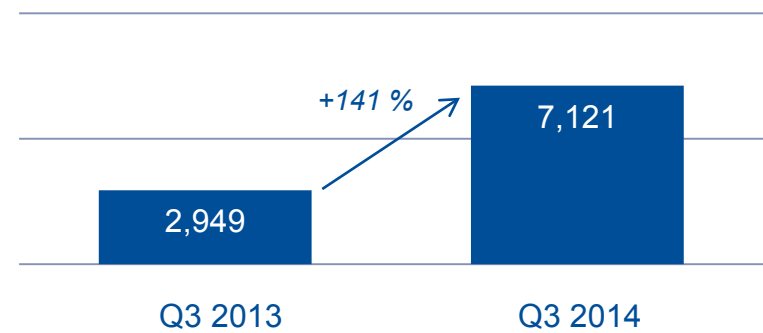
Group revenues Q3 (in TEUR)



Core SLM segment revenues 9M (in TEUR)



Core SLM segment revenues Q3



- Growth rate on a group level burdened by RP segment
- With immediate effect RP segment is focused on profitable consumables business

Highlights 9M/2014 (1/2)

	Unit	9M 2013	9M 2014	Change in % or % points
Revenue	TEUR	12,789	18,842	+47.3
Total output	TEUR	14,131	22,202	+57.1
Cost of materials	TEUR	7,37	12,311	+67.1
Cost of materials ratio (as % of total output)	%	52.16	55.45	+3.9
Personnel costs	TEUR	3,373	5,836*	+73.0
Personnel costs ratio (as % of total output)	%	23.87	26.29*	+2.4
Adjusted EBITDA	TEUR	591	785	+32.8
Adjusted EBITDA margin (as % of revenue)	%	4.63	4.17	-0.5
Consolidated net result	TEUR	-957	-7,456	
Earnings per share	EUR	-0.06	-0.42	
New order intake	No. of machines	14	36	+157.1
Machines sold	No. of machines	16	27	+68.8

* adjusted for one-off expenses of TEUR 5,650 (IPO bonus)

Comments

- In the company's core segment, the SLM segment (SLM = Selective Laser Melting), revenue increased by 77.7 % in 9M 2014 compared to 9M 2013. Revenue contribution of RP segment will diminish by the end of 2014
- In Q3 2014 total revenue was up 89.4 % to TEUR 8,012 (Q3 2013: TEUR 4,231)
- Cost of materials ratio (expressed as a percentage of total output) increased to 55.5% mainly due to inventory build-up.
- Personnel cost ratio adjusted for IPO bonus of TEUR 5,650 increased to 26.3% (9M 2013: 23.9%). Higher number of employees of 137 as of September 30, 2014 (September 30, 2013: 79) is also reflected.
- Adjusted EBITDA 9M 2014 takes into account one-off expenses for the IPO, the IPO bonus, the retention bonus reported among personnel expenses and investor relations costs.
- New order intake more than doubled to 36 machines in 9M 2014 (9M 2013: 14 machines). Change in ordering patterns from industrial customers (multi-machine orders) is proving to be a driver of revenues.

Highlights 9M/2014 (2/2)

	Unit	Dec. 31, 2013	Sep. 30, 2014	Change in % or % points
Non-current assets	TEUR	21,026	21,398	+1.8
Current assets	TEUR	14,569	85,293	+485.4
Equity ratio	%	41.3	89.5	+48.2
Total assets	TEUR	35,595	106,691	+199.7

Comments

- Non-current assets consist mainly of intangible assets of TEUR 17,791 (December 31, 2013: TEUR 18,971), which are due to the purchase price allocation in connection with the acquisition of SLM Solutions GmbH, Luebeck
- Current assets multiplied to TEUR 85,293 (December 31, 2013: TEUR 14,569), particularly attributable to strong growth in liquid assets as a consequence of the IPO. Due to good order book position, inventories and trade receivables grew, too.
- Marked increase in the equity ratio chiefly due to the payments received from the IPO capital increase of TEUR 72,367, most of which was transferred to additional paid-in capital.
- Given the successful IPO and the continued corporate growth, the total assets of SLM Solutions grew significantly to TEUR 106,691 (December 31, 2013: 35,595)

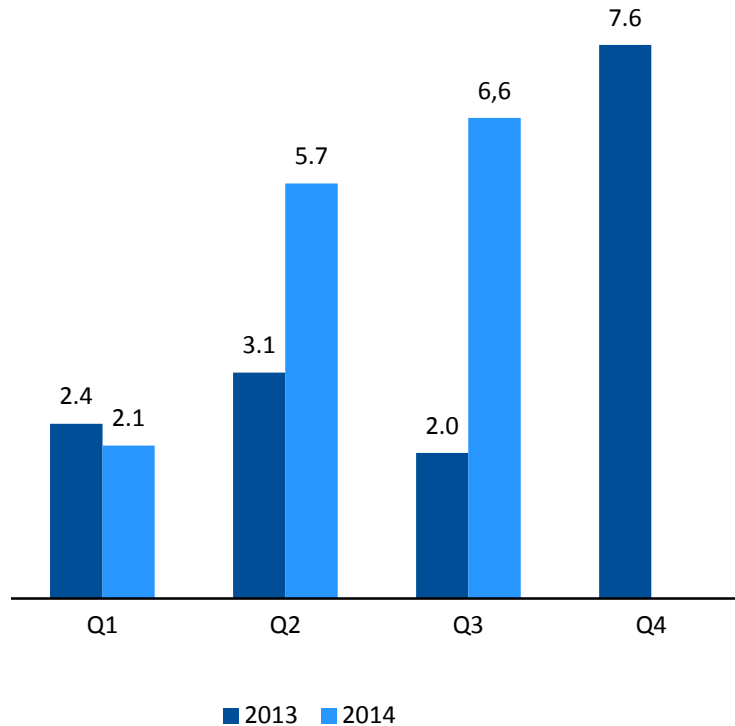
Seasonality of business – Quarterly distribution of machine sales

Quarterly shipment of machines and equivalent value

Number of
machines
shipped

5 5 6 10 5 12 12

€m



Comments

- SLM Solutions' business is subject to seasonal fluctuations that are typical of its sector
- The first quarter is traditionally the weakest quarter of the year. A significant proportion of order intake is frequently generated in the fourth quarter of the year.
- Strong order intake as of November 14, 2014 indicates higher revenue for total FY 2014 – 43 vs. 21 machines

Note: Numbers represent only machine numbers and equivalent shipping value and can therefore differ from quarterly reporting going forward. This information is derived from internal accounting records for the years 2013 and 2014. The numbers are not audited and are derived solely from our internal accounting records. Deviations from numbers published for the first, second, third or fourth quarter in 2013 are possible due to different methods used for accruals. Historical seasonality is no guaranty of similar seasonal patterns in the future. Investors should not rely on our past results as an indication of our future performance

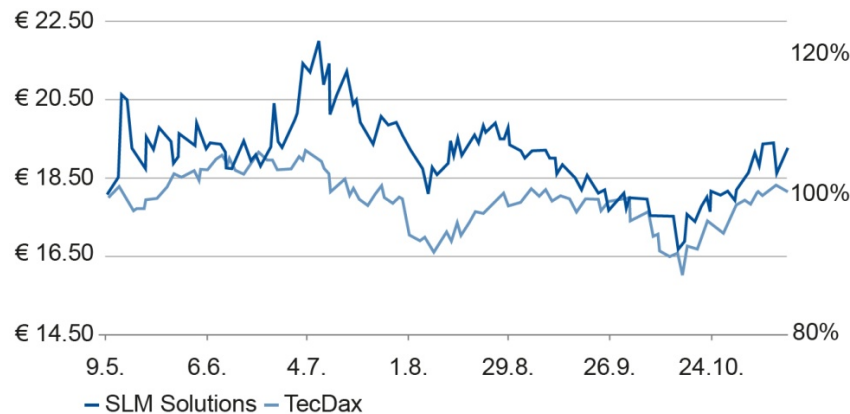
Source: Company information derived from internal reporting for the years 2013 and 2014; numbers are unaudited; revenue recognition based on shipment date

Profitable growth, solid share price

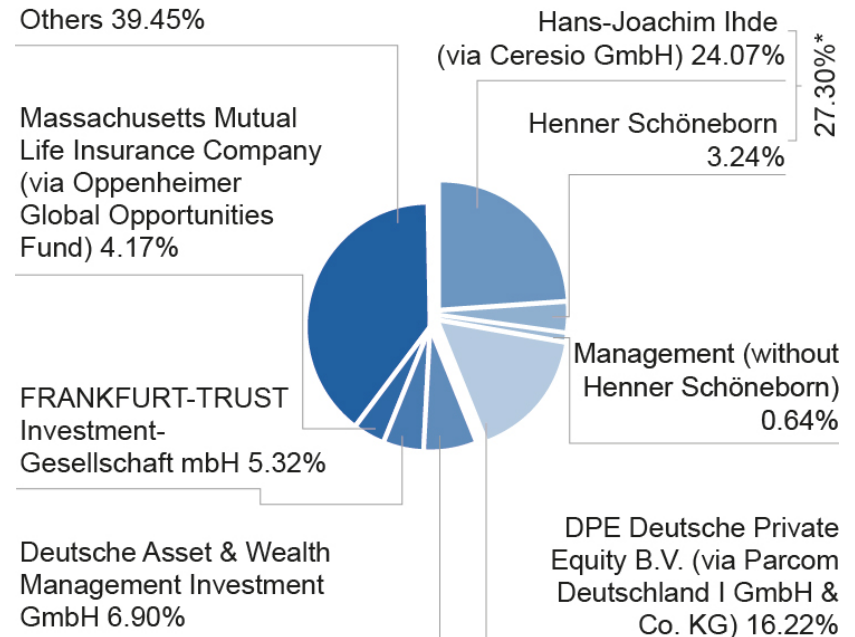
EUR million	2011	2012	2013	9M/ 2014
Revenue	11.9	17.5	21.6	18.8
Gross profit	5.9	8.7	10.9	9.9
EBITDA¹	1.2	1.9	2.5	0.8
EBITDA ¹ margin (in % of revenue)	10.0	11.1	11.5	4.2

¹ EBITDA adjusted for one-off costs related to entry of Parcom Deutschland | GmbH & Co. KG, one-off costs related to IPO and other non-recurring costs (unaudited). EBITDA 9M/2014 adjusted for IPO-related expenses

Share price development (as of November 14, 2014)



Shareholder structure (as of November 14, 2014)



*Pooling agreement: joint pursuit of interest pursuant to Section 22 (2) WphG

SLM Solutions – a leader in metal based 3D printing



- 1 Deep rooted 3D printing heritage
- 2 German engineering with a global reach
- 3 Enormous addressable market
- 4 Technological leadership position
- 5 Expanding blue chip customer base
- 6 Profitable growth
- 7 Clear growth strategy

Q&A Session

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